

## CHEMICAL BIOLOGY

# A small-molecule inhibitor of the aberrant transcription factor CBF $\beta$ -SMMHC delays leukemia in mice

Anuradha Illendula,<sup>1\*</sup> John A. Pulikkan,<sup>2\*</sup> Hongliang Zong,<sup>3</sup> Jolanta Grembecka,<sup>4</sup> Liting Xue,<sup>2</sup> Siddhartha Sen,<sup>3</sup> Yunpeng Zhou,<sup>1</sup> Adam Boulton,<sup>1</sup> Aravinda Kuntimaddi,<sup>1</sup> Yan Gao,<sup>1</sup> Roger A. Rajewski,<sup>5</sup> Monica L. Guzman,<sup>3</sup> Lucio H. Castilla,<sup>2†</sup> John H. Bushwell,<sup>1†</sup>

Acute myeloid leukemia (AML) is the most common form of adult leukemia. The transcription factor fusion CBF $\beta$ -SMMHC (core binding factor  $\beta$  and the smooth-muscle myosin heavy chain), expressed in AML with the chromosome inversion inv(16)(p13q22), outcompetes wild-type CBF $\beta$  for binding to the transcription factor RUNX1, deregulates RUNX1 activity in hematopoiesis, and induces AML. Current inv(16) AML treatment with nonselective cytotoxic chemotherapy results in a good initial response but limited long-term survival. Here, we report the development of a protein-protein interaction inhibitor, AI-10-49, that selectively binds to CBF $\beta$ -SMMHC and disrupts its binding to RUNX1. AI-10-49 restores RUNX1 transcriptional activity, displays favorable pharmacokinetics, and delays leukemia progression in mice. Treatment of primary inv(16) AML patient blasts with AI-10-49 triggers selective cell death. These data suggest that direct inhibition of the oncogenic CBF $\beta$ -SMMHC fusion protein may be an effective therapeutic approach for inv(16) AML, and they provide support for transcription factor targeted therapy in other cancers.

**A**cute myeloid leukemia (AML) is the most common form of adult leukemia (1). Long-term survival for AML remains poor and varies with the mutational composition of the leukemic cells. The transcription factor fusion CBF $\beta$ -SMMHC (fusion of core binding factor  $\beta$  and smooth-muscle myosin heavy chain), expressed in AML with the chromosome inversion inv(16)(p13q22), cooperates with activating mutations in components of cytokine signaling pathways in leukemia transformation (2–5). CBF $\beta$  is a component of the heterodimeric transcription factor core binding factor, where it binds to RUNX proteins and enhances their affinity for DNA (6), and the resulting complex plays a key role in regulating hematopoiesis (7). CBF $\beta$ -SMMHC outcompetes CBF $\beta$  for binding to RUNX1 (8), deregulates RUNX1 transcription factor activity in hematopoiesis, and induces AML. Current inv(16) AML treatment with nonselective cytotoxic chemotherapy results in a good initial response but limited long-term survival. Studies in mice and patient samples support the concept that inv(16) is a driver mutation that generates preleukemic progenitor cells that, upon acquisition

of additional cooperating mutations, progress to leukemia (3, 4, 9–12).

To develop a targeted inhibitor of CBF $\beta$ -SMMHC function, we used a previously described fluorescence resonance energy transfer (FRET) assay (13) with Venus-CBF $\beta$ -SMMHC replacing Venus-CBF $\beta$  (fig. S1) to screen the National Cancer Institute, NIH, Diversity Set for compounds that inhibit the binding of CBF $\beta$ -SMMHC to the RUNX1 Runt domain. This screen identified the active compound AI-4-57 with a 50% inhibitory concentration ( $IC_{50}$ ) of 22  $\mu$ M, whereas AI-4-88, a derivative lacking the methoxy functionality, is inactive (Table 1). Changes in the chemical shifts in a nuclear magnetic resonance (NMR) spectrum of a protein upon binding of a small molecule are a powerful method to confirm binding to a protein. We recorded two-dimensional 2D  $^{15}\text{N}$ - $^1\text{H}$  heteronuclear single quantum coherence (HSQC) spectra and 1D saturation transfer difference (STD) NMR experiments of AI-4-57 with CBF $\beta$  and the Runt domain. No interaction was observed for the Runt domain, but we can demonstrate chemical shift perturbations in the HSQC spectrum of CBF $\beta$  upon addition of AI-4-57 (Fig. 1A) and no changes upon addition of the inactive derivative AI-4-88 (fig. S2), which establishes that the compound binds to CBF $\beta$ . Chemical shift perturbations in the backbone and in two aromatic side chains [tryptophan at position 113 (W113) and tyrosine at position 96 (Y96)] indicate that the compound binds in a site spatially close to CBF $\beta$  but not on the protein-protein interaction surface on CBF $\beta$ , that is, it acts in an allosteric manner to inhibit binding (fig. S3).

We have shown that a reduced dosage of CBF $\beta$  in the presence of a CBF $\beta$ -SMMHC knockin al-

lele enhances leukemogenesis in mice (14) and argue that selectivity for CBF $\beta$ -SMMHC versus CBF $\beta$  is critical for in vivo utility. To achieve such specificity, we have taken advantage of the state of the two in solution: CBF $\beta$ -SMMHC is oligomeric, whereas CBF $\beta$  is monomeric (8, 15) and have applied the principles of polyvalency (16, 17) to develop derivatives of AI-4-57 with enhanced potency and selectivity (Fig. 1B). Substitutions at the five position of the pyridine ring do not affect activity (Table 1), so we have utilized polyethylene glycol-based linkers at this position to create bivalent derivatives with 5-, 7-, 10-, and 16-atom linker lengths (Table 1). Measurement of the  $IC_{50}$  values with the FRET assay (Fig. 1C) shows that the five-atom linker compound has less activity, but the longer linker compounds show potent inhibition with the seven-atom linker inhibitor (AI-4-83) yielding a 350 nM  $IC_{50}$ , which corresponds to a 63-fold enhancement over the monovalent compound (Fig. 1D and Table 1). In addition, AI-4-83 achieves >10-fold dissociation of CBF $\beta$ -SMMHC and RUNX1 Runt domain at saturating concentrations (Fig. 1D).

The activity of the bivalent inhibitors on cell growth was tested in three human leukemia cell lines [ME-1, inv(16) cell line; Kasumi-1, t(8;21) cell line; and U937, lymphoma cell line] by using a 3-(4,5-dimethylthiazol-2-yl)-2,5-diphenyltetrazolium bromide (MTT) conversion assay. Mimicking the results obtained with the FRET assay, even in terms of relative efficacy, growth of inv(16) cell line ME-1 was sensitive to compounds AI-4-71, AI-4-83, and AI-4-82 but not to AI-10-19 (Fig. 1E). In contrast, growth of non-inv(16) cell lines U937 and Kasumi-1 was unaffected over the same concentration range (fig. S4, A and B), which demonstrated a high degree of specificity and suggested that the activity of these bivalent compounds was on target.

Analysis of the pharmacokinetic properties of AI-4-57 showed that the compound has a short half-life ( $t_{1/2} = 37$  min) in mouse plasma (fig. S5) and that loss of the methyl group from the methoxy functionality is the primary metabolite. Trifluoromethoxy ( $\text{CF}_3\text{O}$ ) substitutions have been shown to be less reactive (18, 19), so we synthesized AI-10-47 with this substitution. FRET measurements show that this substitution actually enhances the activity of the monovalent compound (Table 1). Measurements of stability in liver microsomes showed that AI-10-47 reduced the metabolic liability and so justified the synthesis of the bivalent derivative AI-10-49 (Table 1). AI-10-49 is potent (FRET  $IC_{50} = 260$  nM) (Table 1) [isothermal titration calorimetry (ITC) measurements yielded a dissociation constant ( $K_D$ ) = 168 nM] (fig. S6), has improved in vivo pharmacokinetic properties ( $t_{1/2} = 380$  min) (fig. S5), and has enhanced inhibitory activity on ME-1 cell growth ( $IC_{50} = 0.6$   $\mu$ M) (Fig. 1F) compared with the parent protonated bivalent compound AI-4-83 ( $IC_{50}$  of ~3  $\mu$ M) (Fig. 1E). Note that AI-10-49 showed negligible activity ( $IC_{50} > 25$   $\mu$ M) in normal human bone marrow cells (Fig. 1G), which indicated a robust potential therapeutic window. In a panel of 11 human leukemia cell lines, ME-1 cells were

<sup>1</sup>Department of Molecular Physiology and Biological Physics, University of Virginia, Charlottesville, VA 22908, USA.

<sup>2</sup>Program in Gene Function and Expression, University of Massachusetts Medical School, Worcester, MA 01605, USA.

<sup>3</sup>Department of Medicine, Weill Medical College of Cornell University, New York, NY 10065, USA. <sup>4</sup>Department of Pathology, University of Michigan, Ann Arbor, MI 48109, USA.

<sup>5</sup>Department of Pharmaceutical Chemistry, University of Kansas, Lawrence, KS 66045, USA.

\*These authors contributed equally to this work. †Corresponding author. E-mail: jhb4v@virginia.edu (J.H.B.); Lucio.Castilla@umassmed.edu (L.C.).

the only cell line highly sensitive to AI-10-49 (fig. S7).

The specificity of AI-10-49 in disrupting endogenous RUNX1 binding to CBF $\beta$ -SMMHC versus CBF $\beta$  was assessed in ME-1 cells. AI-10-49 effectively dissociated RUNX1 from CBF $\beta$ -SMMHC, with 90% dissociation after 6 hours of treatment, whereas it had only a modest effect on CBF $\beta$ -RUNX1 association (Fig. 2A). The stability of RUNX1, CBF $\beta$ , and CBF $\beta$ -SMMHC was not affected by AI-10-49 (fig. S8A). Expression of the RUNX1-regulated genes *RUNX3*, *CSF1R*, and *CEBPA* is repressed by CBF $\beta$ -SMMHC in inv(16) AML (20–22). Previous studies have shown decreased RUNX1 binding to target genes in the presence of CBF $\beta$ -SMMHC (23, 24), which suggests that CBF $\beta$ -SMMHC represses RUNX1 target genes by blocking binding of RUNX1 to target DNA sites (Fig. 2B). Consistent with this model, chromatin-immunoprecipitation (ChIP) assays showed that treatment of ME-1 cells for 6 hours with AI-10-49 increased RUNX1 occupancy 8-, 2.2-, and 8-fold at the *RUNX3*, *CSF1R*, and *CEBPA* promoters, respectively, whereas no enrichment was observed at control loci (Fig. 2C and fig. S8, B and C). In accordance with this, treatment of ME-1 cells for 6 or 12 hours with AI-10-49 increased expression of *RUNX3*, *CSF1R*, and *CEBPA* but had no effect on control gene *PIN1* (Fig.

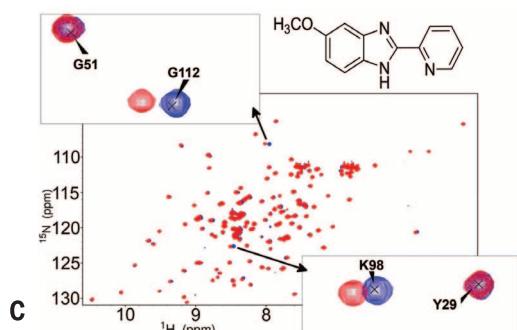
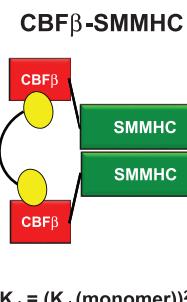
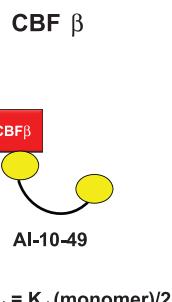
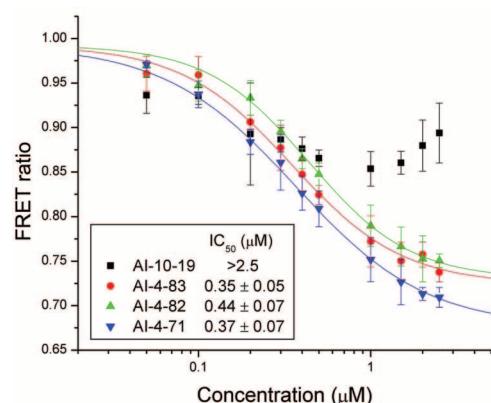
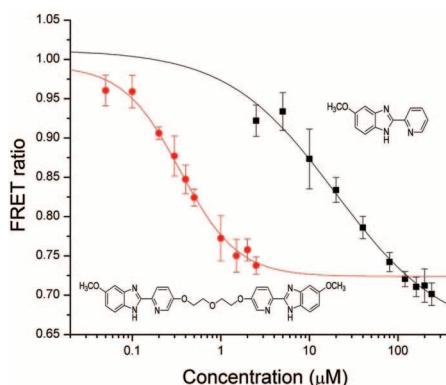
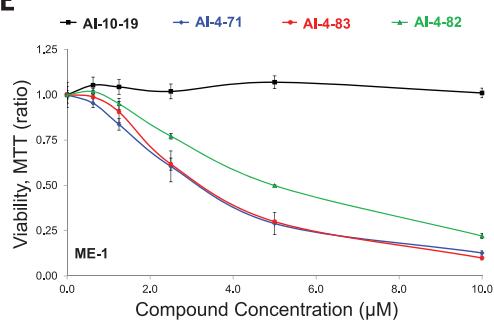
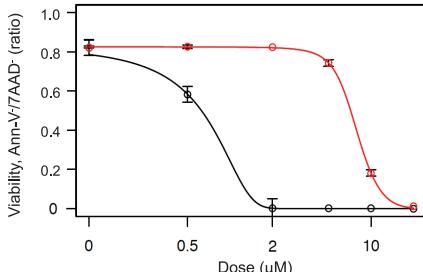
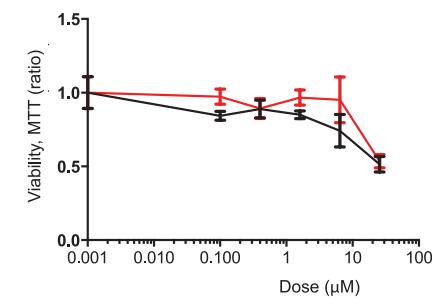
2D). Neither of these effects was observed in inv(16)-negative U937 cells. These data establish AI-10-49 selectivity in inhibiting CBF $\beta$ -SMMHC binding to RUNX1 and validate our approach of using bivalent inhibitors to achieve this specificity.

Up to 90% of inv(16) AML patients have cooperating mutations in components of the receptor tyrosine kinase pathway, including N-RAS and c-Kit (25). We have recently developed an efficient mouse model of inv(16) AML, by combining the conditional *Nras*<sup>LSL-G12D</sup> and *Cbfb*<sup>MYH11</sup> alleles (26). To test the effects of AI-10-49 administration in vivo, we transplanted mice with *Cbfb*<sup>+/MYH11</sup>:*Ras*<sup>+/G12D</sup> leukemic cells, waited 5 days for engraftment, and then treated mice with vehicle [dimethyl sulfoxide (DMSO)] or 200 mg/kg of body weight AI-10-49 for 10 days, and assessed the effect on disease latency. As shown in Fig. 3A, vehicle-treated mice succumbed to leukemia with a median latency of 33.5 days, whereas AI-10-49-treated mice survived significantly longer (median latency = 61 days;  $P = 2.7 \times 10^{-6}$ ). Thus, transient treatment with AI-10-49 reduces leukemia expansion in vivo. Although we have not assessed toxicity after long-term exposure, after 7 days of administration of AI-10-49, we observe no evidence of toxicity (figs. S9 to S11).

To test the potential utility of AI-10-49 for use in human inv(16) leukemia treatment, we evaluated the survival of four primary inv(16) AML cell samples treated for 48 hours with a dose range of monovalent AI-10-47 and bivalent AI-10-49. As shown in Fig. 3B, the viability of inv(16) patient cells was reduced by treatment with AI-10-49 at 5 and 10  $\mu$ M concentrations (individual dose-response experiments are shown in fig. S12). Note that the bivalent AI-10-49 was more potent than the monovalent compound AI-10-47 and so recapitulated the effects observed in the human inv(16) cell line ME-1. In contrast, the viability of normal karyotype AML samples was not affected by AI-10-49 treatment (Fig. 3C). Analysis of an additional set of five AML samples revealed that AI-10-49 treatment specifically reduces the viability of inv(16) leukemic cells without having an apparent effect on their differentiation (fig. S13). AI-10-49 specificity was also evident when we assessed the ability of AML cells to form colonies by evaluating colony-forming units (CFUs) after compound exposure. The ability of inv(16) AML cells to form CFUs was selectively reduced by AI-10-49 when compared with normal karyotype and t(8;21) AML patient samples (Fig. 3D). This inhibitory effect was dose-dependent (40 and 60% at 5 and 10  $\mu$ M, respectively) (Fig. 3E).

**Table 1. Chemical structures and IC<sub>50</sub> values of AI-10-49 and related compounds, determined by using the FRET assay.**

Compound Name	Compound Structure	FRET IC <sub>50</sub> ( $\mu$ M)
AI-4-88		>240
AI-4-57		22 ± 8
AI-10-11		14 ± 4
AI-10-19		>2.5
AI-4-83		0.35 ± 0.05
AI-4-82		0.44 ± 0.07
AI-4-71		0.37 ± 0.07
AI-10-47		2.0 ± 0.3
AI-10-49		0.26 ± 0.01

**A****B****C****D****E****F****G**

**Fig. 1. Development of potent selective inhibitor of CBFβ-SMMHC–RUNX binding.** (A)  $^{15}\text{N}-^1\text{H}$  HSQC spectrum (peaks correspond to all NH moieties of protein) of CBFβ alone (blue) and CBFβ + AI-4-57 (red). (B) Schematic diagram for the application of polyvalency to develop a specific and potent inhibitor of CBFβ-SMMHC–RUNX binding. Equations refer to predicted  $K_D$  values for a bivalent inhibitor binding to CBFβ and CBFβ-SMMHC.  $C_{\text{eff}}$  is the effective local concentration, which depends on the distance between CBFβ domains in the oligomeric CBFβ-SMMHC. (C) FRET assay measurements for bivalent inhibitors with varying linker lengths with 10 nM Cerulean-Runt domain and 10 nM Venus–CBFβ-SMMHC. The y axis is the ratio of emission intensities at 525 and 474 nm. Three independent measurements were performed, and their average and standard deviation were used for  $IC_{50}$  data fitting. (D) FRET assay measurements of inhibition of CBFβ-SMMHC–RUNX binding for AI-4-57 and AI-4-83 with 10 nM Cerulean-Runt domain and 10 nM Venus–CBFβ-SMMHC. Data for AI-4-83 are the same as presented in (C). Data for these two compounds are presented separately for clarity of comparison to one another. Left y axis is the ratio of emission intensities at 525 and 474 nm. Right y axis indicates the FRET ratios observed with addition of 100 nM and 1000 nM untagged CBFβ, corresponding to roughly 1-fold and 10-fold dissociation of CBFβ-SMMHC and Runt domain [CBFβ-SMMHC binds with 7-fold the affinity of CBFβ (8)]. Three independent measurements were performed, and their average and standard deviation were used for  $IC_{50}$  data fitting. (E) Dose-dependent effect of a 24-hour treatment of ME-1 cells with bivalent inhibitors with varying linker lengths measured by MTT assay and normalized to the DMSO-treated group. Each symbol represents the mean of triplicate experiments; error bars represent the SD. (F and G) Dose-dependent effect of AI-10-47 (red) and AI-10-49 (black) treatment for 48 hours; (F) ME-1 cells were assessed by annexin V and 7-amino-actinomycin (7AAD) viability staining, and (G) human bone marrow cells were assessed by MTT assay. The data were normalized to the DMSO-treated group. Each data point represents the mean of triplicate experiments; error bars represent the SD.

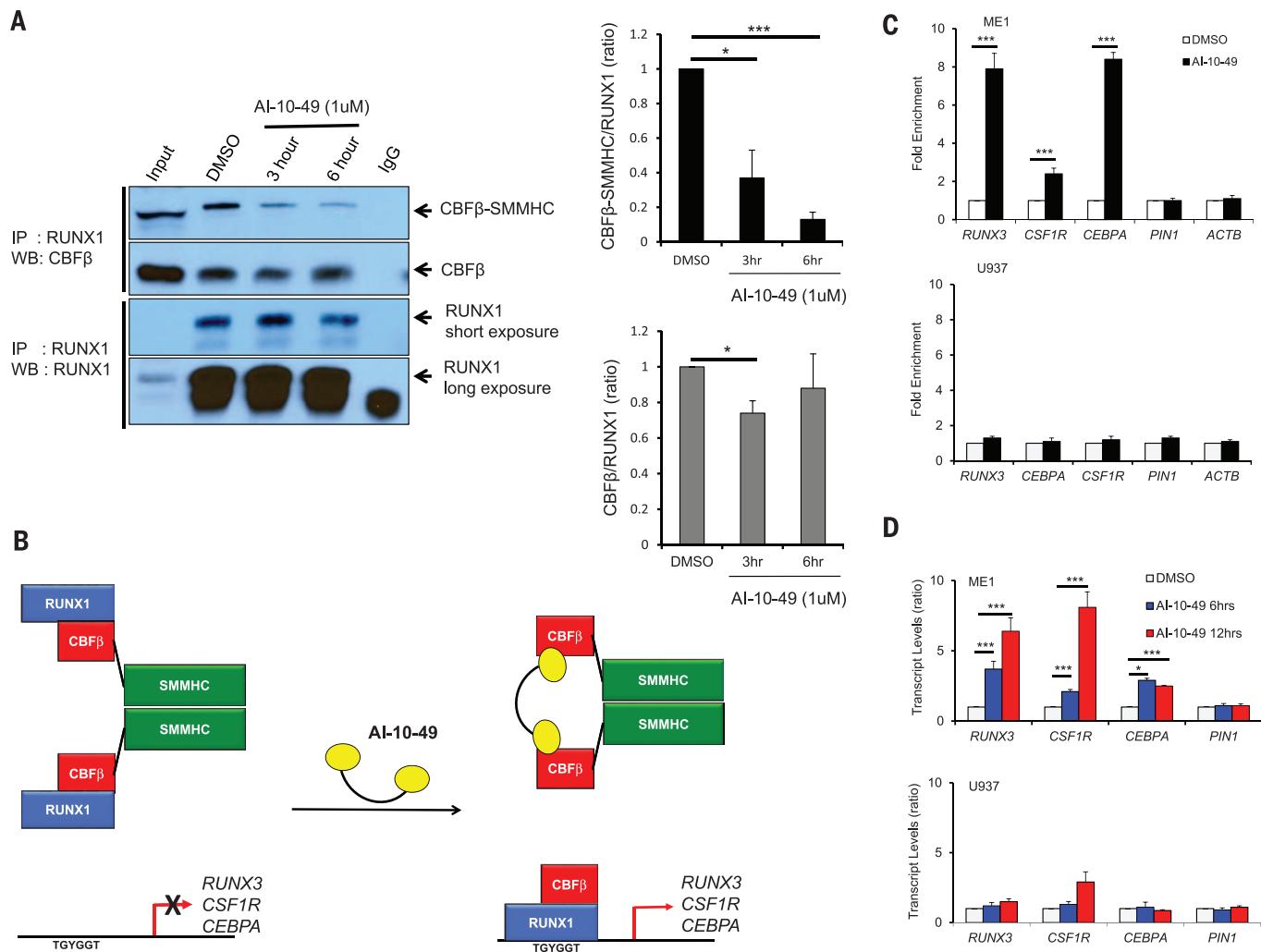
clarification of comparison to one another. Left y axis is the ratio of emission intensities at 525 and 474 nm. Right y axis indicates the FRET ratios observed with addition of 100 nM and 1000 nM untagged CBFβ, corresponding to roughly 1-fold and 10-fold dissociation of CBFβ-SMMHC and Runt domain [CBFβ-SMMHC binds with 7-fold the affinity of CBFβ (8)]. Three independent measurements were performed, and their average and standard deviation were used for  $IC_{50}$  data fitting. (E) Dose-dependent effect of a 24-hour treatment of ME-1 cells with bivalent inhibitors with varying linker lengths measured by MTT assay and normalized to the DMSO-treated group. Each symbol represents the mean of triplicate experiments; error bars represent the SD. (F and G) Dose-dependent effect of AI-10-47 (red) and AI-10-49 (black) treatment for 48 hours; (F) ME-1 cells were assessed by annexin V and 7-amino-actinomycin (7AAD) viability staining, and (G) human bone marrow cells were assessed by MTT assay. The data were normalized to the DMSO-treated group. Each data point represents the mean of triplicate experiments; error bars represent the SD.

whereas there was no change in CFUs of AML cells treated with AI-10-47, AML cells with normal karyotype (Fig. 3F), or CD34+ cord blood cells (Fig. 3G). These studies show that AI-10-49 selectively inhibits viability and CFU capacity in inv(16) AML blasts, whereas it has negligible effects on AML blasts with normal karyotype or, importantly, on normal human hematopoietic progenitors.

Dysregulated gene expression is a hallmark of cancer and is particularly important for the maintenance of cancer stem-cell properties, such as self-renewal, which lead to relapse. As such, the targeting of proteins that drive transcriptional dysregulation, so-called “transcription therapy,” represents an avenue for drug development with immense potential. A number of fusion pro-

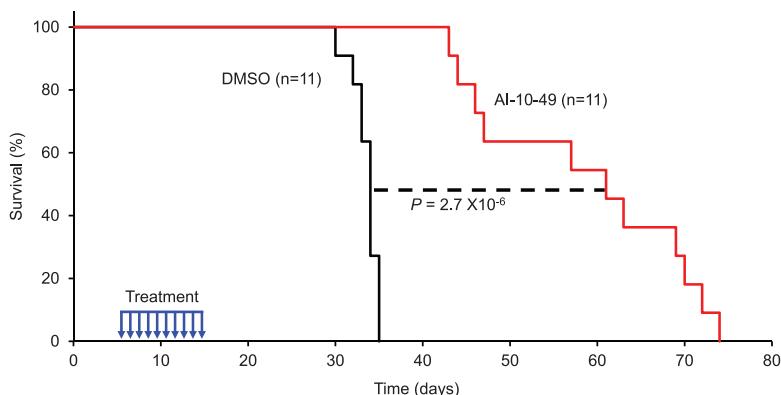
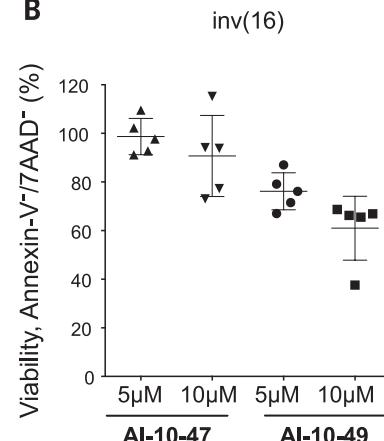
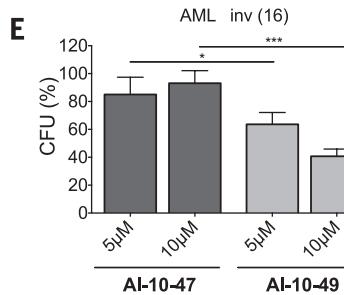
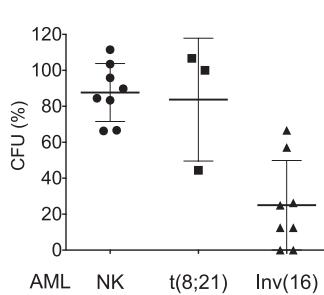
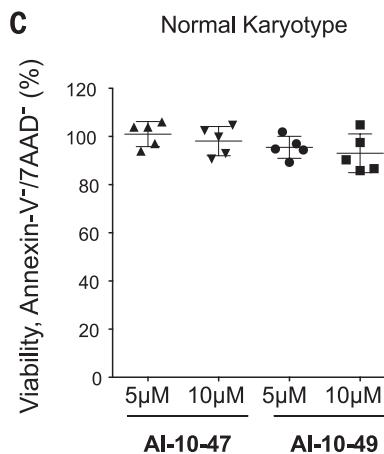
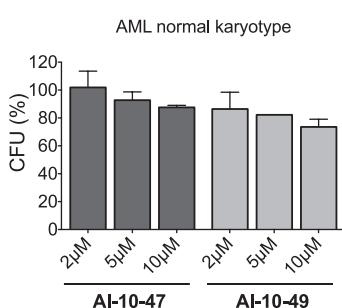
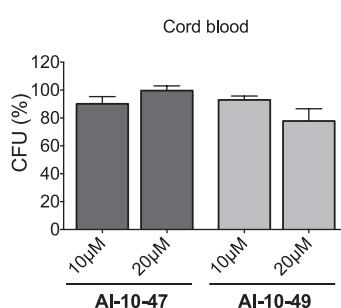
teins involving transcription factors have been identified as drivers of disease in leukemia (27); sarcoma (28); and, recently, in prostate cancer (29), which provide excellent targets for therapeutic intervention. Our results provide a proof-of-principle for this approach, as AI-10-49 specifically inhibits CBF $\beta$ -SMMHC-RUNX binding and shows efficacy against CBF $\beta$ -SMMHC-driven leukemia in mice with no obvious side effects. Specificity of action is a key component in the development of a targeted drug. Imatinib, for example, shows excellent specificity, and its efficacy in chronic myelogenous leukemia is clearly a result of effective inhibition of the BCR-ABL fusion protein that drives chronic myelogenous leukemia. However, even this highly selective agent inhibits both the BCR-ABL fusion protein, as well as wild-type ABL

The “Holy Grail,” as it were, of targeted therapy with fusion or mutated protein drivers of cancer is to achieve inhibition of the fusion or mutated protein with little to no effect on the wild-type protein. This study demonstrates that AI-10-49 represents an example of such selectivity for inv(16) leukemia, as it inhibits CBF $\beta$ -SMMHC activity while having a minimal effect on CBF $\beta$  function. There are relatively few examples of drugs targeting transcription factors. ATRA (all-trans-retinoic acid) for RAR (retinoic acid receptor) fusions in leukemia and MDM2-p53 inhibitors are successful examples; however, neither of these has the selectivity of AI-10-49. In addition, AI-10-49 has the key properties of a high-quality chemical probe recently outlined by Frye (30)—namely, a clear molecular profile of activity, mechanism of



**Fig. 2. Specificity of AI-10-49 activity on CBF $\beta$ -SMMHC-RUNX1 binding.** (A) Effect of 1  $\mu$ M AI-10-49 on CBF $\beta$ -RUNX1 and CBF $\beta$ -SMMHC-RUNX1 binding at 3 and 6 hours in ME-1 cells, measured by coimmunoprecipitation (quantification of three experiments is shown on the right). (B) Schematic of the effect of CBF $\beta$ -SMMHC on RUNX1 occupancy and target gene expression and the effect of AI-10-49 on occupancy and expression. (C) Chromatin immunoprecipitation assay showing RUNX1 occupancy on RUNX3, CSF1R, and CEBPA in ME-1 and U937 cells treated with 1  $\mu$ M AI-10-49 for 6 hours. (D) Relative expression (qRT-PCR) of RUNX3, CSF1R, and CEBPA in ME-1 and U937 cells treated with 1  $\mu$ M AI-10-49 for 6 and 12 hours, and normalized to the DMSO control group. Each symbol represents the mean of triplicate experiments; error bars represent the SD. For all panels, significance was calculated as unpaired  $t$ -test, \* $P$  < 0.05, or \*\*\* $P$  < 0.001.

10-49 for 6 hours and represented as fold enrichment relative to DMSO-treated cells. Each symbol represents the mean of triplicate experiments; error bars represent the SD. (D) Relative expression (qRT-PCR) of RUNX3, CSF1R, and CEBPA in ME-1 and U937 cells treated with 1  $\mu$ M AI-10-49 for 6 and 12 hours, and normalized to the DMSO control group. Each symbol represents the mean of triplicate experiments; error bars represent the SD. For all panels, significance was calculated as unpaired  $t$ -test, \* $P$  < 0.05, or \*\*\* $P$  < 0.001.

**A****B****D****C****F****G**

line) or 200 mg/kg of body weight per day AI-10-49 (red line); Statistics described in the statistical methods section. (B) Percent viability (annexin V and 7AAD assay) relative to vehicle control (DMSO) for CD34+ purified primary human inv(16) AML samples treated for 48 hours with either AI-10-49 or AI-10-47 at the indicated concentrations. Each symbol represents the average for an individual sample from duplicate treatments. The line represents the mean; error bars represent the SD. (C) Percent viability (annexin V and 7AAD assay) relative to vehicle control (DMSO) for primary human AML samples with normal karyotype treated for 48 hours with either AI-10-49 or AI-10-47 at the indicated concentrations. Each symbol represents the average for an individual sample from duplicate treatments. The line represents the mean of all biological replicates; error bars represent the SD. (D) Percentage of colony-forming units (CFUs) after treatment with AI-10-49 relative to vehicle control (DMSO) for primary human AML cells. Each symbol represents the average for an individual sample from duplicate treatments; error bars represent the SD. (E) Percent CFUs to vehicle control (DMSO) for CD34+ purified primary human inv(16) AML samples treated with either AI-10-49 or AI-10-47 at the indicated concentrations. CFU assays were performed in triplicate. Error bars represent the SD. (F) Percent CFUs to vehicle control (DMSO) for CD34+ purified primary human AML samples with normal karyotype treated with either AI-10-49 or AI-10-47 at the indicated concentrations. CFU assays were performed in triplicate. Error bars represent the SD. (G) Percent CFUs to vehicle control (DMSO) for CD34+ purified primary CD34+ cord blood cells treated with either AI-10-49 or AI-10-47 at the indicated concentrations. Significance calculated as unpaired *t* test, \**P* < 0.05 or \*\*\**P* < 0.001.

action, identity of active species, and proven utility. Development of agents, like AI-10-49, which can inhibit the driver mutation(s) in specific types of cancer, is essential for better therapeutic outcomes for patients.

In summary, AI-10-49 is a potent and specific first-generation CBF $\beta$ -SMMHC lead compound that induces cell death in inv(16) leukemic cells. The work described here provides additional

evidence that transcription factor drivers of cancer can be directly targeted.

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#### SUPPLEMENTARY MATERIALS

[www.sciencemag.org/content/347/6223/779/suppl/DC1](http://www.sciencemag.org/content/347/6223/779/suppl/DC1)  
Materials and Methods  
Figs. S1 to S13  
References (31–35)  
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#### HUMORAL IMMUNITY

## Apoptosis and antigen affinity limit effector cell differentiation of a single naïve B cell

Justin J. Taylor,<sup>1,2\*</sup> Kathryn A. Pape,<sup>1</sup> Holly R. Steach,<sup>2</sup> Marc K. Jenkins<sup>1</sup>

When exposed to antigens, naïve B cells differentiate into different types of effector cells: antibody-producing plasma cells, germinal center cells, or memory cells. Whether an individual naïve B cell can produce all of these different cell fates remains unclear. Using a limiting dilution approach, we found that many individual naïve B cells produced only one type of effector cell subset, whereas others produced all subsets. The capacity to differentiate into multiple subsets was a characteristic of clonal populations that divided many times and resisted apoptosis, but was independent of isotype switching. Antigen receptor affinity also influenced effector cell differentiation. These findings suggest that diverse effector cell types arise in the primary immune response as a result of heterogeneity in responses by individual naïve B cells.

**A**ntibody production results from a differentiation process that begins when the surface form of immunoglobulin (Ig) known as the B cell receptor (BCR) on a naïve B cell binds an antigen (1, 2). BCR signaling causes the B cell to migrate to the border of the T cell zone, where it receives signals from T cells (3, 4). These signals cause the B cell to proliferate and differentiate into several types of effector cells, including short-lived plasma cells, germinal center (GC) cells, and GC-independent memory cells (1, 2). GC cells then undergo somatic hypermutation in their Ig genes, and cells with mutations that improve BCR affinity for antigen are selected to become GC-dependent memory or plasma cells (1, 2).

Despite the importance of this process to immunity and vaccination, it is unclear how individual naïve B cells simultaneously produce all of the early effector cell types. Some studies suggest that different naïve B cell clones only produce a single effec-

tor subset, depending on BCR affinity for antigen (5–8) or intrinsic stochastic biases of the responding clonal population (9). Alternatively, each naïve B cell may produce all effector cell types, as suggested by recent work on naïve T cells (10–13).

We addressed these possibilities by tracking the fates of antigen-specific naïve B cells during the primary immune response to the protein antigen allophycocyanin (APC). Using a sensitive antigen-based cell enrichment method (14), we found that the spleen and lymph nodes of a C57BL/6 (B6) mouse contained about 4000 polyclonal APC-specific naïve B cells, which produced ~100,000 effector cells 7 days after immunization with APC in complete Freund's adjuvant (CFA) (Fig. 1, A and B). As expected, the effector cell population consisted of B220<sup>low</sup> Ig<sup>high</sup> antibody-secreting plasma cells, CD38<sup>−</sup> GL7<sup>+</sup> GC cells, CD38<sup>+</sup> GL7<sup>−</sup> memory cells, and a few remaining undifferentiated CD38<sup>+</sup> GL7<sup>+</sup> activated precursors (APs) (15) (Fig. 1, C and D, and fig. S1).

In vivo limiting dilution was used to assess the multipotentiality of a single APC-specific naïve B cell. Before limiting dilution could be achieved, it was necessary to determine the fraction of APC-specific naïve B cells that responded to immunization.

Twenty million B cells from CD45.1<sup>+</sup> mice that were never exposed to APC were labeled with the cell division-tracking dye carboxyfluorescein succinimidyl ester (CFSE) (16) and transferred into CD45.2<sup>+</sup> recipients. Donor-derived APC-specific B cells were CFSE<sup>high</sup> 7 days after immunization with CFA alone, which is indicative of cells that had not divided (Fig. 1E). After the injection of APC in CFA, most donor APC-specific B cells were CFSE<sup>low</sup>, and the CFSE<sup>high</sup> population was 33% smaller than in mice injected with CFA alone (Fig. 1, E and F). These results indicated that one in three APC-specific naïve B cells, or 1 in 60,000 total B cells, proliferated in mice immunized with APC. The 33% response frequency of APC-specific naïve B cells was not a limitation of the CFSE dilution assay, because 97 to 100% of naïve MD4 B cells proliferated (fig. S2) after the injection of hen egg lysozyme (HEL) or duck egg lysozyme (DEL), for which the MD4 BCR has a high or medium affinity, respectively (17). Thus, the 33% responder frequency was a feature of the polyclonal APC-specific B cell population under these immunization conditions.

Limiting dilution experiments were then performed, based on the above knowledge and the fact that 7.7 ± 2.8% (*n* = 116 recipients) of donor naïve B cells survive after transfer.  $2 \times 10^6$  or  $0.2 \times 10^6$  CD45.1<sup>+</sup> B cells were transferred into CD45.2<sup>+</sup> mice, with the expectation that an average of 3.3 or 0.33 APC-responsive CD45.1<sup>+</sup> naïve B cells would survive per recipient. Seven days after APC immunization, mice that did not receive transferred B cells contained two or fewer CD45.1<sup>+</sup> background events (Fig. 2A). All mice that received  $2 \times 10^6$  B cells contained a defined population of CD45.1<sup>+</sup> donor-derived APC-specific B cells that had proliferated in response to APC (Fig. 2, A and B). In contrast, 19% (74 out of 384) of mice that received the limiting number of  $0.2 \times 10^6$  B cells contained donor-derived APC-responsive B cells (Fig. 2, B and C). Based on the Poisson distribution (18), over 91% of the donor-derived populations in this group were the progeny of a single naïve B cell.

Extensive effector cell heterogeneity was observed in the progeny of individual naïve B cells. Single naïve B cells produced between 4 and 957 progeny, with a median of 16 (Fig. 2C). The polyclonal naïve cell populations of recipient origin

<sup>1</sup>Department of Microbiology, Center for Immunology, University of Minnesota Medical School, Minneapolis, MN 55455, USA.

<sup>2</sup>Vaccine and Infectious Disease Division, Fred Hutchinson Cancer Research Center, Seattle, WA 98109, USA.

\*Corresponding author. E-mail: [jttaylor@fhcrc.org](mailto:jttaylor@fhcrc.org)

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